

VIAVAR

CAPITAL

VIAVAR CAPITAL	Objectives
<ul style="list-style-type: none"> - Private equity firm - Self funded 	<ul style="list-style-type: none"> - Manage a portfolio of investments in private companies - Assist and support these companies with their growth strategies - Synergies within the portfolio

Contact	Coordinates
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Types of Investments
<ul style="list-style-type: none"> ➤ Sale of a company by the shareholders (LBO / MBO) ➤ Growth capital (acquisitions or organic growth) ➤ Shareholder buyback (Retirement, succession plan) ➤ Sale of a division of a large company

Form of Investments	Size of Investments	Size of Ownership
<ul style="list-style-type: none"> - Equity <ul style="list-style-type: none"> - Common shares - Preferred shares - Mix of Common and Preferred 	<ul style="list-style-type: none"> - Under 10 MM\$ - Over 10 MM\$ (syndicated with another firm) 	<ul style="list-style-type: none"> - Majority ownership (75% to 100%) or - Minority ownership (10% to 20%)

Target	Criteria
<p>Viavar seeks investment and acquisition opportunities meeting the following criteria:</p>	<ul style="list-style-type: none"> - Strong management team - Profitable, cash flow positive - Strong balance sheet - Recognized Brand - Leader or could become a leader or good differentiation versus competitors - Stable or growing customer and revenue base

Industries	Exit Strategy	Restrictions
<p>Viavar will take into consideration many industries. Any industries other than Biotechnology.</p>	<p>Viavar wants to be a long term shareholder and therefore will not automatically exit within 5 years. As a minority shareholder, an exit mechanism will be put in place.</p>	<ul style="list-style-type: none"> - Start up - Turn around situation